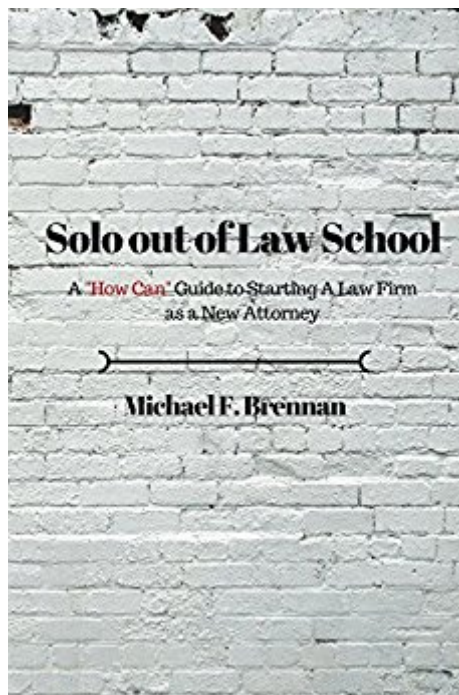


The book was found

# Solo Out Of Law School: A "How Can" Guide To Starting A Law Firm As A New Attorney



## Synopsis

There are plenty of books out there about the practical aspects of opening a law practice. This book is different. Solo out of School is a book for both law students thinking about a solo career and attorneys looking to open their own firms. It's about mindset, motivation, and viewing your solo career with perspective that allows you to see yourself and your work as something you can be proud of. It's not a "how to" guide to starting a law practice. It doesn't say anything about the tools you'll need or whether to open a brick and mortar office. Rather, it's a "how can" guide to developing the mental toughness and right mindset to succeed as a solo attorney. It's a collection of little lessons and simple reminders for when your choice to go solo in the first place come into doubt. Solo out of School is about finding the strength and motivation to keep pushing. By embracing the words on its pages, my hope is that you'll realize, no matter how much you doubt yourself or second-guess your actions, you are good enough to be successful as your own boss.

## Book Information

File Size: 1361 KB

Print Length: 174 pages

Simultaneous Device Usage: Unlimited

Publisher: Virtualis, LLC; 1 edition (May 13, 2016)

Publication Date: May 13, 2016

Sold by: Amazon Digital Services LLC

Language: English

ASIN: B01FOFL3O2

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Enabled

Screen Reader: Supported

Enhanced Typesetting: Enabled

Best Sellers Rank: #431,858 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #13

in Kindle Store > Kindle eBooks > Law > Law Practice > Legal Services #18 in Kindle Store > Kindle eBooks > Law > Law Practice > Law Office Education #32 in Kindle Books > Law > Law Practice > Legal Services

## Customer Reviews

Definitely not a guide to setting up a law practice, but it does provide some good advice about your attitude and expectations when starting out. Plus, it's a quick read.

I enjoyed this e-book because it gave a good sense of the hopes and fears that accompanied the decision to start your own law firm. It gave me quite a few ideas about how I will translate its teachings into the work that I am doing *now* and that I aim to be doing *later* in my entrepreneurial journey.

I was hesitant about this ebook, but it really has some good tips.

A large part of starting and sustaining a solo law practice is the proper mindset. There are many challenges and obstacles you will face and in starting your own firm. The author identifies potential challenges in opening a firm and offers great perspectives on how to deal with them. He is also honest about what takes to maintain a practice and how to handle set-backs, self-doubt, and what other people think. I found his advice on envisioning your perfect client, building your brand, and defining your own idea of success most helpful. I wish this book was available years ago when I started my firm. I would recommend it to anyone considering going solo into law practice.

I've had the pleasure of working with and getting to know Mike personally and professionally. I can vouch that he practices what he preaches in his book. As a solo financial planner myself for the last 7 plus years, I not only related to Mike's perspective and advice, but it was full of helpful reminders and shared experiences. If you're an aspiring solo attorney, this book will only accelerate your success. And if you're a solo business owner - attorney or not - you'll appreciate Mike's perspective and certainly walk away with a bunch of actionable ideas for your business.

Solo Out of Law School proves itself to be a useful guide to post law school aspirations, especially if you're interested in starting your own law firm. The author takes a *pragmatic* approach versus a *theoretical* approach to *starting a law firm*. This makes the book much more useful than a step-by-step guide. It teaches you the correct mindset to have and what expectations and goals you should set for yourself. With a reasonable and practical approach, the author describes how you should think of law as a business. There are useful tips on sales overall as well as on a micro level, like *knowing your story*. I found this very inspiring as I personally am planning on opening my

own boutique firm that caters to underserved clients. The writing is clear and straight forward. If you're looking for Law Firms for Dummies, this isn't the book for you. This is a comprehensive overview on business practices and how to get the most out of your endeavor without losing sight of why you set out to do it or yourself. I highly recommend this book for new lawyers who are toying with the idea of opening a firm or for a law student seeking a more practical way to practice post law school and passing the bar.

This book is for the person who wants to understand how to embrace, or choose not to embrace the challenges that come with being a solo practitioner. It is not so much a how to book, as it is a check on your inner compass on whether solo practice is for you. Very enlightening.

[Download to continue reading...](#)

Solo Out of Law School: A "How Can" Guide to Starting a Law Firm as a New Attorney Law Firm Marketing: Successfully Promoting and Building Your Small Firm or Solo Practice Start Your Own Law Practice: A Guide to All the Things They Don't Teach in Law School about Starting Your Own Firm (Open for Business) The New Colors of Law Firm Marketing: A Law Firm Marketing Coloring Book The Architect's Guide to Small Firm Management: Making Chaos Work for Your Small Firm Evidence, Constitutional law, Contracts Includes Essay prep and MBE \* Law school e-book: "Solutional writing" is what passes law school. Pre-exam law school help LOOK INSIDE! Architect's Essentials of Starting, Assessing and Transitioning a Design Firm Agency: Starting a Creative Firm in the Age of Digital Marketing (Advertising Age) Blinded by the (New) Light: My Personal Journey from High School Dropout to Attorney Why Travel Solo?: The 12 Ways Solo Travel Transforms Your Personality and Changes Your Life (Solo Travel Guide) Life Planning in New Mexico: Your Guide to State Law on Powers of Attorney, Right to Die, Nursing Ho Life planning in New Mexico: Your guide to state law on powers of attorney, right to die, nursing home benefits, wills, trusts, and probate Life Planning in New Mexico: Your Guide to State Law on Powers of Attorney, Right to Die, Nursing Ho by Merri Rudd (2004) Paperback Starting Your Career as a Photo Stylist: A Comprehensive Guide to Photo Shoots, Marketing, Business, Fashion, Wardrobe, Off-Figure, Product, Prop, Room Sets and Food Styling (Starting Your Career) (Paperback) - Common The Maryland Out-of-State Attorney's Exam: A Practical Study Guide The 2017 Solo and Small Firm Legal Technology Guide: Critical Decisions Made Simple The 2016 Solo and Small Firm Legal Technology Guide Minding Your Own Business: The Solo and Small Firm Lawyer's Guide to a Profitable Practice Law School Handbook Contracts: UCC / Common Law definitions and outlines A Law School e-book: Authors of 6 Published Bar Exam Essays!!!!!! Contracts law A - Z Celebrity

Bar Exams - Con law Criminal law Evidence Contracts Wills Real Property: Law school books / Law school exams

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)